



NAVIGATING THE MARKETS

THE LESSONS OF HISTORY

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The Peter Dag Portfolio

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2009 Timer of the Year

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THE PETER DAG PORTFOLIO

- **TWICE A MONTH – 17-20 PAGES**
- **MARKET UPDATE (weekly)**
- **THE GLOBAL BUSINESS CYCLE
(monthly)**
- **THE US ECONOMY (monthly)**

**THE QUESTION
I ASKED
MYSELF**

**WHAT ARE THE MOST
IMPORTANT LESSONS
I LEARNED IN THE PAST
30+ YEARS
OF MANAGING MONEY?**

MENTAL FLEXIBILITY



WHAT DO WE MEAN BY LONG-TERM?

- YOUR ANSWER DRIVES YOUR STRATEGY (NOT THE PLAY MONEY, PLEASE)
- IS “TIMING” NECESSARY?
- ASSET CLASSES PERFORMANCE
- AVOIDING DISAPPOINTMENTS

**THE MOST IMPORTANT
CONCEPT I LEARNED
IN THE PAST 30+ YEARS**

**WHAT HAPPENS IN THE
REAL WORLD HAS AN
ENORMOUS IMPORTANCE
IN SHAPING YOUR
INVESTMENT STRATEGY**

IN OTHER WORDS

- **YOU HAVE TO LEARN, AND STATISTICALLY JUSTIFY, THE RELATIONSHIPS BETWEEN ECONOMIC AND FINANCIAL EVENTS AND YOUR INVESTMENT STRATEGY**
- **TOO COMPLICATED? YOU WILL NEVER BE SATISFIED WITH YOUR RETURNS**
- **YOU ARE PLAYING AGAINST PEOPLE WHO DO**

WHY?

**YOU HAVE TO HAVE
RULES/GUIDELINES ABOUT**

- **WHEN TO BUY**
- **WHEN TO SELL**

OVER THE LONG-TERM

THE BUSINESS CYCLE

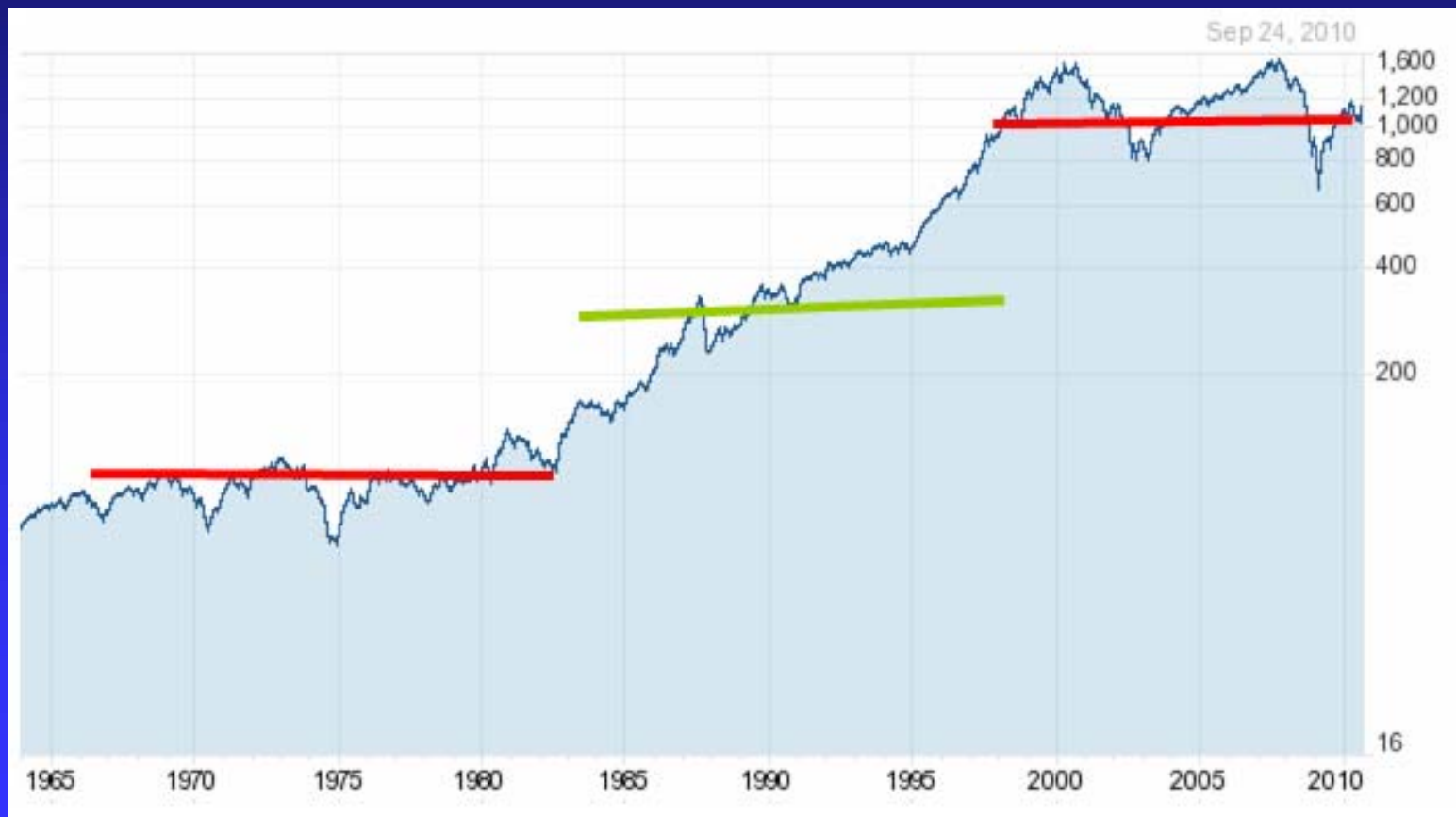
DRIVES

ALL ASSET PRICES

THE FACTS OF LIFE

S&P 500: “LONG-TERM”

THE REAL WORLD



THREE PERIODS

- 1969-1982 – FLAT MARKET
- 1982-1998 – SOARING MARKET
- 1998-2010 – FLAT MARKET

WHAT HAPPENED 1969-1982

- **WAR**
- **GREAT SOCIETY**
- **EASY MONEY**
- **COMMODITIES – INFLATION**
- **INTEREST RATES**

WHAT HAPPENED

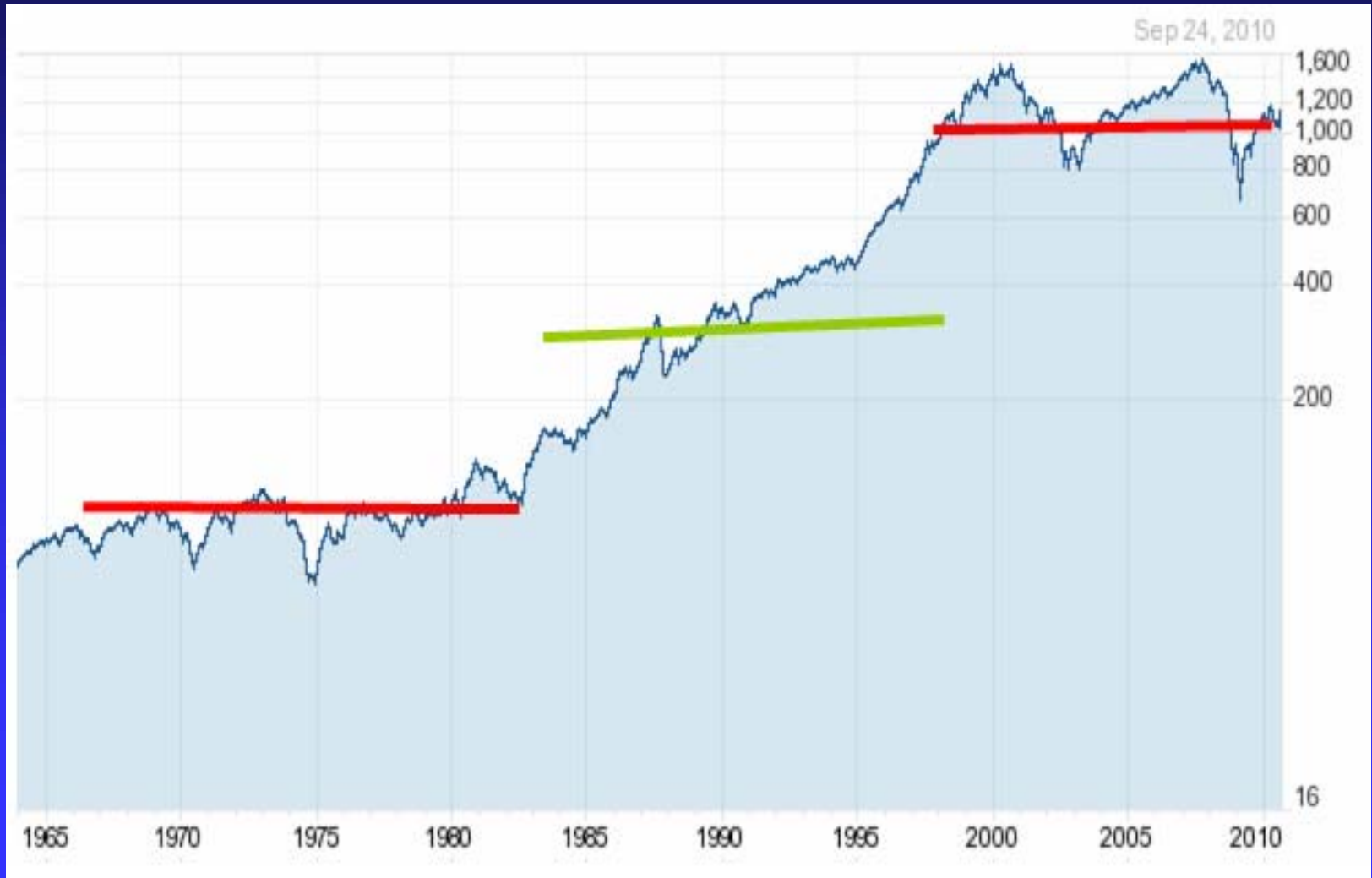
1982-1998

- **LOWER INFLATION**
- **LOWER INTEREST RATES**
- **BABY BOOMERS**

WHAT HAPPENED 1998-2010

- GOVERNMENT POLICIES
- HOUSING
- AGING BABY BOOMERS
- LOW INTEREST RATES

S&P 500 SINCE 1965



I BELIEVE THIS IS ONE OF THE MOST IMPORTANT PRESENTATIONS I EVER MADE.

IT SHOWS THE SIMPLEST AND MOST RELIABLE INDICATORS I USE TO INVEST IN COMMODITIES, STOCKS, AND BONDS.

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THANK YOU!



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